## A STORY OF VALUE CREATION IS UNFOLDING

A turning point in Saudi Arabia's banking sector



# A new Saudi banking champion

With robust capital base and liquidity to pursue growth

A merger of two of Saudi Arabia's leading banks will support social prosperity and economic transformation

A pre-eminent financial powerhouse

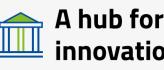


Creating the number one bank in Saudi Arabia

A key enabler of growth





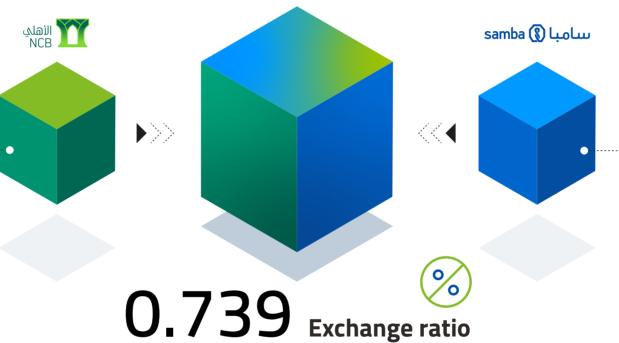




Approx. Market share across all key metrics 1 SAR billion combined equity base and the number one bank in the Middle East region by net income - SAR 7.2 billion 1 **Approx. SAR** million in cost synergies, Representing 9% of the combined cost base <sup>3</sup> One time cash integration costs of SAR 1.1 billion

**DEAL MECHANISM** 

**NCB** Shareholders to own 67.4%



Samba Shareholders to own 32.6%

Premium of 23.7% to the Samba unaffected share price as of 24 June 2020 (the last business day prior to the signing of the Framework Agreement)



Premium of 3.5% to the Samba unaffected share price as of **08 Oct 2020** (the last day prior to the signing of the Merger Agreement)

#### **Enabling growth for** Saudi corporates



Largest wholesale lender and specialized financier in the Kingdom





**Cross-selling capabilities through** an improved operating model

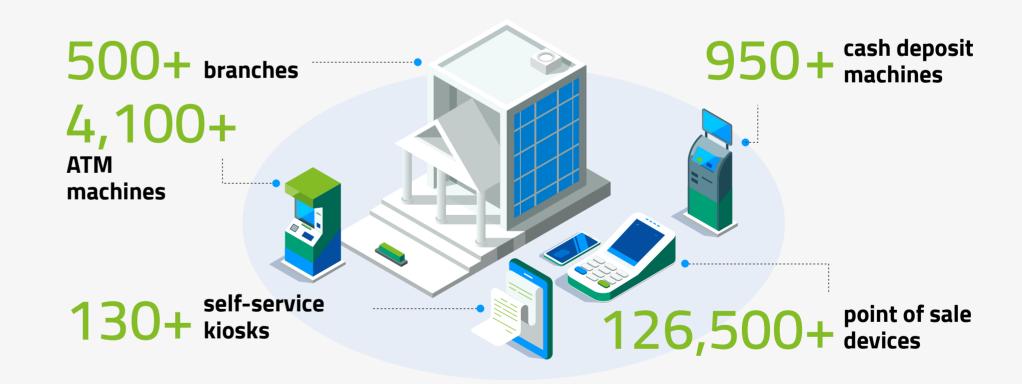


Strategic international presence



Facilitator of the Kingdom's landmark deals and mega projects

#### Offering exceptional convenience for customers across the Kingdom





Increased ability to invest in digital and technology to launch state of the art digital solutions and ventures



End-to-end digitalization of all products and services and cutting-edge technologies

### Serving the people of Saudi Arabia

Unlocking opportunities presented by Vision 2030's transformational agenda

Tailored development programs. Merged talent pools and a talent hub for the financial sector

Drive home ownership, promote financial literacy, culture of saving and foster SME development and lending

Growing ability to fund initiatives for improving the quality of life in Saudi Arabia

Tap into key growth areas and invest in rapidly developing sectors and projects in the Kingdom



<sup>&</sup>lt;sup>1</sup>Based on the preliminary aggregated financial results for NCB and Samba in H1 2020

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<sup>&</sup>lt;sup>2</sup>Based on the annualized H1 2020 results for NCB and Samba (including fully phased in synergies and excluding one-time integration costs) <sup>3</sup>Based on 2019 aggregated operating expenses before impairment